

job. It simply is a reward, or a favor, or a gift after the job has been created. Now jobs get created because of entrepreneurs that decide to take some big time risks, that develop Godfather's Pizza's, or that develop The Nebraska Furniture Mart, or that develop First Outer Resources, or that develop WATS Marketing, or that develop Neucor Steel...

SENATOR CARSTEN: One minute.

SENATOR V. JOHNSON: ...and right on down the line. They take the risks, they put the brains together with the labor, together with the capital, together with the sales people, and they go out and build the jobs. That is the traditional way of developing jobs. We should provide assistance to fledgling industry. We should provide it in the form of marketing, in the form of capital enrichment. But tax breaks don't cut it. This bill can easily become a one to two million dollar revenue loser, annually, to the State of Nebraska, a reward simply to those industries that happen to expand and that happen to add jobs. It is an unnecessary expenditure of very finite resources in this state. I would ask you not to advance LB 1124.

SENATOR CARSTEN: Thank you, Senator Johnson. Senator DeCamp on the bill as amended.

SENATOR DECAMP: Mr. President and members, Senator Johnson, Senator Vard Johnson brought up some very, very good points about the whole picture of trying to buy success and despite what he says, I support the bill. I'll try to distinguish this bill from a lot of the other tax incentives. Almost every other tax incentive you are ever going to be presented with here, or in any other state that you find that they have in existence, has this characteristic. It pays you something in advance, before you've ever done a thing almost. In other words if I were going to use a real simple analogy or comparison it would be you are sitting here with a bunch of pots and pans that you want to get sold. And Senator Pappas, or Senator Conway comes in and says if you will give me \$1,000 a week I'll go out and sell your pots and pans. That is what most of the tax incentive programs are. Give me something in advance, with no guarantees, and then I'll do something for you. This is the exact opposite. This works this way, Senator Johnson has his pots and pans there, Senator Pappas walks in and says I want to sell your pots and pans. And now Senator Johnson says you go out and