

put this out for bids and possibly have somebody else look at insurance director to see if they could do it cheaper. But the truth, the truth of the matter is it is not \$27,000 per agent. The cost is a measly around \$30 per agent, which is a tremendous difference between having a test implemented and taking the test between \$27,000 and roughly \$30,000. Yesterday, yesterday we had a similar little bill or piece of legislation that dealt with people taking education, continuing education, pre-education and requiring to take a test. So I feel that this amendment is very appropriate along with the lines that Senator Barrett and others, some of my colleagues stated yesterday about if you take the education, you should have to take the education, then take the test and I wholeheartedly support Senator Higgins' in her efforts to require the test at the end of the education and I think the way the amendment reads they only have to have a 70 percent passing grade, which 70 percent in most education circles isn't even average. So we are even giving the benefit of the doubt from 70 to 80 percent. I urge the passage of this amendment.

SPEAKER NICHOL: Senator Barrett.

SENATOR BARRETT: Thank you, Mr. President, and members, a response to Senator Pappas. One of those few times in his experience in the Unicameral he is absolutely correct. Senator Pappas called to my attention privately a moment ago the gross error which I made in stating that the cost would be approximately \$27,000 per agent. He called it to my attention privately and now he has the audacity to call it to the public's attention. I must admit it was a gross error. I must also suggest to you that it was an error on the part of my staff, not myself. I am sorry. Mr. President, as long as I have the floor, may I continue to suggest that I feel this is costly. I feel it is impractical. I feel it is nearly impossible to administer at the present time, some day perhaps but not today. Let's walk before we crawl. I would further ask the members of this body to vote no on this particular issue. Thank you.

SPEAKER NICHOL: Senator Hannibal.

SENATOR HANNIBAL: Mr. Speaker and members of the Legislature, I hadn't intended to talk on this issue at all but it comes to my own mind that I have a little bit of a consistency problem here because I have been on the floor