

SENATOR CARSTENS: Yes, Mr. President. The problem is and I'm sure it is not as prevalent in, even where I live as in some other areas, but it's the old story--when you don't make quite enough money to pay the expenses you cut, and you own or run a hamburger stand, you cut the hamburger size in half and double the price and then the margin of profit gets big so a lot of people get in the hamburger business and pretty soon you're under the same position again. You got to raise the price and cut the hamburger some more. Now this constant increase in the commissions on real estate only attract more people into it which means we have to charge more because it is being split up more, which in turn attracts more. Now, I, I'm getting a little bit concerned about this because this is a serious burden on people--people have to sell real estate. When a man dies and he leaves nothing or he leaves \$1,000,000, at least there is some measure there, but when a person has a job transfer or for any reason has to sell his property, he's, he has to go, he has to dispose of it and he has no choice and when this, when this imposition of the amount charged keeps going up and up and up, it gets to be confiscatory and I'm concerned about this thing seriously. I, I want to show you this contract. I'm, I was not kidding about that.

PRESIDENT: All right. The Chair recognizes Senator Barnett. We're still discussing, of course, L.B. 68.

SENATOR BARNETT: Mr. Chairman, I have a question of Senator Duis.

PRESIDENT: Senator Duis, will you yield?

SENATOR BARNETT: In all seriousness now, on page 11, at the bottom of the page of subsection 2, now I hope I'm in the right area; after all the amendments, I'm not sure I still got the--I think we changed this with Senator Epke's where it says; "each applicant for a broker's license shall either have served first actively for two years"--we changed that to one year I, I believe, right?

SENATOR DUIS: I, I'm sorry, I didn't get to hear a thing you said.

SENATOR BARNETT: Okay. On, in section 12, subsection 2, "each applicant for a broker's license shall either have served actively for two years," we changed that to one year with Senator Epke, didn't we?

SENATOR DUIS: Yes, that should have been changed, yes.

SENATOR BARNETT: Okay, now let me ask you this question. In relationship to this, after you have become a salesman and you've served in that capacity, before you are eligible for the broker's license, what consideration or is it the statute that should cover it, about a person hiring out to a real estate company and serving a year before being eligible to take the exam or is this a commission problem? Do you understand what I mean, serving an internship before being eligible for a license.

SENATOR DUIS: Well, they put it in, the

(End of Belt #8)