## LEGISLATURE OF NEBRASKA

## ONE HUNDRED SEVENTH LEGISLATURE

## SECOND SESSION

## **LEGISLATIVE BILL 1163**

Introduced by Wishart, 27.

Read first time January 19, 2022

Committee: Appropriations

- 1 A BILL FOR AN ACT relating to the Business Innovation Act; to amend
- 2 sections 81-12,157, 81-12,158, 81-12,159, 81-12,160, 81-12,161,
- 3 81-12,162, and 81-12,163, Revised Statutes Cumulative Supplement,
- 4 2020; to change award limitations as prescribed; to state
- 5 legislative intent; and to repeal the original sections.
- 6 Be it enacted by the people of the State of Nebraska,

- 1 Section 1. Section 81-12,157, Revised Statutes Cumulative
- 2 Supplement, 2020, is amended to read:
- 3 81-12,157 (1) The department shall establish a phase one program to
- 4 provide grants to small businesses that qualify under the federal grant
- 5 program for the purposes of planning for an application under the federal
- 6 grant program. If a small business receives funding under the federal
- 7 grant program, the department or a nonprofit entity designated by the
- 8 department may make grants to match up to sixty-five percent of the
- 9 amount of the federal grant.
- 10 (2) Planning grants under subsection (1) of this section shall not
- 11 exceed five thousand dollars per project. Federal award matching grants
- 12 under this section shall not exceed one hundred thousand dollars. No
- 13 business shall receive funding for more than one project every two years.
- 14 (3) The department may award up to <u>six</u> <del>four</del> million dollars per year
- 15 for grants under this section.
- 16 Sec. 2. Section 81-12,158, Revised Statutes Cumulative Supplement,
- 17 2020, is amended to read:
- 18 81-12,158 (1) The department shall establish a financial assistance
- 19 program to provide financial assistance to businesses that employ no more
- 20 than five hundred employees or to individuals for the purposes of
- 21 creating a prototype of a product stemming from research and development
- 22 at a business operating in Nebraska or a public or private college or
- 23 university in Nebraska.
- 24 (2) Funds shall be matched by nonstate funds equivalent in money
- 25 equal to fifty percent of the funds requested. Matching funds may be from
- 26 any nonstate source, including private foundations, federal or local
- 27 government sources, quasi-governmental entities, or commercial lending
- 28 institutions, or any other funds whose source does not include funds
- 29 appropriated by the Legislature. The amount the department may provide
- 30 shall not exceed one hundred fifty thousand dollars per project.
- 31 (3) A business or individual applying for financial assistance under

- 1 this section shall include a business plan that includes a proof-of-
- 2 concept demonstration.
- 3 (4) Financial assistance under this section shall be expended within
- 4 twenty-four months after the date of the awarding decision.
- 5 (5) The department may award up to six four million dollars per year
- 6 for financial assistance under this section.
- 7 Sec. 3. Section 81-12,159, Revised Statutes Cumulative Supplement,
- 8 2020, is amended to read:
- 9 81-12,159 (1) The department shall establish an innovation in value-
- 10 added agriculture program. The purpose of this program is to provide
- 11 financial assistance to:
- 12 (a) Support small enterprise formation in the agricultural sector of
- 13 Nebraska's rural economy, including innovative efforts for value-added
- 14 enterprises;
- 15 (b) Support the development of agricultural communities and economic
- 16 opportunity through innovation in farming and ranching operations, rural
- 17 communities, and businesses for the development of value-added
- 18 agricultural products;
- 19 (c) Enhance the income and opportunity for farming and ranching
- 20 operations in Nebraska in order to stem the decline in their numbers;
- 21 (d) Increase the farming and ranching operations' share of the food-
- 22 system profit;
- 23 (e) Enhance opportunities for farming and ranching operations to
- 24 participate in electronic commerce and new and emerging markets that
- 25 strengthen rural economic opportunities; and
- 26 (f) Encourage the production and marketing of specialty crops in
- 27 Nebraska and support the creation and development of agricultural
- 28 enterprises and businesses that produce and market specialty crops in
- 29 Nebraska.
- 30 (2) Agricultural cooperatives, farming or ranching operations, and
- 31 private businesses and enterprises operating in Nebraska shall be

- 1 eligible for financial assistance under this section.
- 2 (3) An entity receiving financial assistance shall provide a match
- 3 of twenty-five percent for such assistance.
- 4 (4) The department may award up to <u>six</u> four million dollars per year
- 5 for financial assistance under this section.
- 6 Sec. 4. Section 81-12,160, Revised Statutes Cumulative Supplement,
- 7 2020, is amended to read:
- 8 81-12,160 (1) The department shall establish a financial assistance
- 9 program to provide financial assistance to businesses operating in
- 10 Nebraska that employ no more than five hundred employees or to
- 11 individuals that have a prototype of a product or process for the
- 12 purposes of commercializing such product or process. The applicant shall
- 13 submit a feasibility study stating the potential sales and profit
- 14 projections for the product or process.
- 15 (2) The department shall create a program with the following
- 16 provisions to support commercialization of a product or process:
- 17 (a) Commercialization infrastructure documentation, including market
- 18 assessments and start-up strategic planning;
- (b) Promotion, marketing, advertising, and consulting;
- 20 (c) Management and business planning support;
- 21 (d) Linking companies and entrepreneurs to mentors;
- 22 (e) Preparing companies and entrepreneurs to acquire venture
- 23 capital; and
- 24 (f) Linking companies to sources of capital.
- 25 (3) Funds shall be matched by nonstate funds equal to fifty percent
- 26 of the funds requested. Matching funds may be from any nonstate source,
- 27 including private foundations, federal or local government sources,
- 28 quasi-governmental entities, or commercial lending institutions, or any
- 29 other funds whose source does not include funds appropriated by the
- 30 Legislature.
- 31 (4) The department shall not provide more than five hundred thousand

- 1 dollars to any one project. Each year the department may award up to six
- 2 four million dollars under this section.
- 3 (5) Financial assistance provided under this section shall be
- 4 expended within twenty-four months after the date of the awarding
- 5 decision.
- 6 (6) To carry out this section, the department shall contract with
- 7 one statewide venture development organization that is incorporated in
- 8 the State of Nebraska and exempt for federal tax purposes under section
- 9 501(c)(3) of the Internal Revenue Code.
- 10 Sec. 5. Section 81-12,161, Revised Statutes Cumulative Supplement,
- 11 2020, is amended to read:
- 12 81-12,161 (1) The department shall establish a financial assistance
- 13 program to provide financial assistance to businesses operating in
- 14 Nebraska that use the faculty or facilities of a public or private
- 15 college or university in Nebraska for applied research and development of
- 16 new products or use intellectual property generated at a public or
- 17 private college or university in Nebraska.
- 18 (2) A business may apply for up to two awards in any four-year
- 19 period per project. The department may provide up to one hundred thousand
- 20 dollars for the first phase of a project. If the first phase is
- 21 successful and agreed-upon contractual requirements are met during the
- 22 first phase, the department may provide up to four hundred thousand
- 23 dollars for the second phase of the project.
- 24 (3) Funds shall be matched by nonstate funds equivalent in money
- 25 equal to one hundred percent of the funds requested for both phases of
- 26 the project. Matching funds may be from any nonstate source, including
- 27 private foundations, federal or local government sources, quasi-
- 28 governmental entities, or commercial lending institutions, or any other
- 29 funds whose source does not include funds appropriated by the
- 30 Legislature.
- 31 (4) The department may award up to <u>six</u> <del>four</del> million dollars per year

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- 1 for financial assistance under this section.
- 2 Sec. 6. Section 81-12,162, Revised Statutes Cumulative Supplement,
- 3 2020, is amended to read:
- 4 81-12,162 (1) The department shall establish a small business
- 5 investment program. The program:
- 6 (a) Shall provide grants to microloan delivery or microloan
- 7 technical assistance organizations to:
- 8 (i) Better assure that Nebraska's microenterprises are able to
- 9 realize their full potential to create jobs, enhance entrepreneurial
- 10 skills and activity, and increase low-income households' capacity to
- 11 become self-sufficient;
- 12 (ii) Provide funding to foster the creation of microenterprises;
- 13 (iii) Establish the department as the coordinating office for the
- 14 facilitation of microlending and microenterprise development;
- 15 (iv) Facilitate the development of a permanent, statewide
- 16 infrastructure of microlending support organizations to serve Nebraska's
- 17 microenterprise and self-employment sectors;
- 18 (v) Enable the department to provide grants to community-based
- 19 microenterprise development organizations in order to encourage the
- 20 development and growth of microenterprises throughout Nebraska; and
- 21 (vi) Enable the department to engage in contractual relationships
- 22 with statewide microlending support organizations which have the capacity
- 23 to leverage additional nonstate funds for microenterprise lending.
- To the maximum extent possible, the selection process should assure
- 25 that the distribution of such financial assistance provides equitable
- 26 access to the benefits of the Business Innovation Act by all geographic
- 27 areas of the state; and
- 28 (b) May identify and coordinate other state and federal sources of
- 29 funds which may be available to the department to enhance the state's
- 30 ability to facilitate financial assistance pursuant to the program.
- 31 (2) To establish the criteria for making an award to a microloan

- 1 delivery or microloan technical assistance organization, the department
- 2 shall consider:
- 3 (a) The plan for providing business development services and
- 4 microloans to microenterprises;
- 5 (b) The scope of services to be provided by the microloan delivery
- 6 or microloan technical assistance organization;
- 7 (c) The plan for coordinating the services and loans provided by the
- 8 microloan delivery or microloan technical assistance organization with
- 9 commercial lending institutions;
- 10 (d) The geographic representation of all regions of the state,
- 11 including both urban and rural communities and neighborhoods;
- 12 (e) The ability of the microloan delivery or microloan technical
- 13 assistance organization to provide for business development in areas of
- 14 chronic economic distress and low-income regions of the state;
- 15 (f) The ability of the microloan delivery or microloan technical
- 16 assistance organization to provide business training and technical
- 17 assistance to microenterprise clients;
- 18 (q) The ability of the microloan delivery or microloan technical
- 19 assistance organization to monitor and provide financial oversight of
- 20 recipients of microloans; and
- 21 (h) Sources and sufficiency of operating funds for the
- 22 microenterprise development organization.
- 23 (3) Awards made by the department to a microloan delivery or
- 24 microloan technical assistance organization may be used to:
- 25 (a) Satisfy matching fund requirements for other federal or private
- 26 grants;
- 27 (b) Establish a revolving loan fund from which the microloan
- 28 delivery or microloan technical assistance organization may make loans to
- 29 microenterprises;
- 30 (c) Establish a guaranty fund from which the microloan delivery or
- 31 microloan technical assistance organization may guarantee loans made by

- 1 commercial lending institutions to microenterprises;
- 2 (d) Provide funding for the operating costs of a microloan delivery
- 3 or microloan technical assistance organization not to exceed twenty
- 4 percent; and
- 5 (e) Provide grants to establish loan-loss reserve funds to match
- 6 loan capital borrowed from other sources, including federal
- 7 microenterprise loan programs.
- 8 (4) Any award of financial assistance to a microloan delivery or
- 9 microloan technical assistance organization shall meet the following
- 10 qualifications:
- 11 (a) Funds shall be matched by nonstate funds equivalent in money or
- 12 in-kind contributions or a combination of both equal to thirty-five
- 13 percent of the grant funds requested. Such matching funds may be from any
- 14 nonstate source, including private foundations, federal or local
- 15 government sources, quasi-governmental entities, or commercial lending
- 16 institutions, or any other funds whose source does not include funds
- 17 appropriated by the Legislature;
- 18 (b) Microloan funds shall be disbursed in microloans which do not
- 19 exceed one hundred thousand dollars or used to capitalize loan-loss
- 20 reserve funds for such loans; and
- 21 (c) A minimum of fifty percent of the microloan funds shall be used
- 22 by a microenterprise development assistance organization for small
- 23 business technical assistance.
- 24 The department shall contract with a statewide microenterprise
- 25 development assistance organization to carry out this section.
- 26 (5) Each year the department may award up to <u>three</u> <del>two</del> million
- 27 dollars under this section.
- 28 Sec. 7. Section 81-12,163, Revised Statutes Cumulative Supplement,
- 29 2020, is amended to read:
- 30 81-12,163 (1) It is the intent of the Legislature that (a) the four
- 31 million dollars saved due to the elimination of funding for the Angel

- 1 Investment Tax Credit Act be used to increase the appropriation to the
- 2 department for the Business Innovation Act by four million dollars for
- 3 fiscal year 2021-22 and each fiscal year thereafter and (b) the one
- 4 hundred thousand dollars saved due to the reduction in tax credits
- 5 authorized under the Angel Investment Tax Credit Act for calendar year
- 6 2019 be used to increase the appropriation to the Department of Revenue
- 7 by one hundred thousand dollars for fiscal year 2019-20 to offset the
- 8 costs incurred by the Department of Revenue to implement Laws 2019,
- 9 LB334.
- 10 (2) Up to five percent of the funds appropriated for the Business
- 11 Innovation Act may be used by the department, or by a nonprofit entity
- 12 with which the department contracts, for administrative expenses.
- 13 (3) It is the intent of the Legislature to appropriate twenty
- 14 <u>million dollars from Federal Funds for fiscal year 2022-23 to the</u>
- 15 department to carry out the Business Innovation Act. The Federal Funds to
- 16 be appropriated are from funds allocated to the State of Nebraska from
- 17 the federal Coronavirus State Fiscal Recovery Fund pursuant to the
- 18 federal American Rescue Plan Act of 2021, Public Law 117-2, Subtitle M,
- 19 Sec. 9901.
- 20 Sec. 8. Original sections 81-12,157, 81-12,158, 81-12,159,
- 21 81-12,160, 81-12,161, 81-12,162, and 81-12,163, Revised Statutes
- 22 Cumulative Supplement, 2020, are repealed.