## LEGISLATURE OF NEBRASKA ONE HUNDRED SEVENTH LEGISLATURE

SECOND SESSION

## **LEGISLATIVE BILL 450**

## FINAL READING

Introduced by McKinney, 11; Blood, 3; Hansen, M., 26; Wayne, 13.

Read first time January 15, 2021

Committee: Business and Labor

- 1 A BILL FOR AN ACT relating to economic development; to adopt the Nebraska
- 2 Innovation Hub Act and the Small Business Assistance Act.
- 3 Be it enacted by the people of the State of Nebraska,

1 Section 1. Sections 1 to 10 of this act shall be known and may be

- 2 cited as the Nebraska Innovation Hub Act.
- 3 Sec. 2. The Legislature finds and declares that:
- 4 (1) Job creation through rapid technology commercialization is a
- 5 vital part of the state's economic well-being;
- 6 (2) Innovation and technology-driven entrepreneurial activity
- 7 coupled with venture investment creates small business startups and
- 8 expansions at an accelerated rate, which leads to significant employment
- 9 opportunities that contribute to the state's financial health and
- 10 economic competitiveness;
- 11 (3) In order to maintain a healthy state economy and to aid
- 12 <u>communities</u>, entrepreneurship and technology-based small businesses must
- 13 <u>be stimulated and supported; and</u>
- 14 (4) Innovation hubs could serve as a vital resource for stimulating
- 15 and supporting entrepreneurship and technology-based small businesses in
- 16 this state.
- 17 Sec. 3. For purposes of the Nebraska Innovation Hub Act:
- 18 (1) Department means the Department of Economic Development;
- 19 (2) <u>Director means the Director of Economic Development;</u>
- 20 (3) Economic redevelopment area means an area in the State of
- 21 <u>Nebraska in which:</u>
- 22 (a) The average rate of unemployment in the area during the period
- 23 covered by the most recent federal decennial census or American Community
- 24 Survey 5-Year Estimate by the United States Bureau of the Census is at
- 25 least one hundred fifty percent of the average rate of unemployment in
- 26 <u>the state during the same period; and</u>
- 27 <u>(b) The average poverty rate in the area is twenty percent or more</u>
- 28 for the federal census tract in the area;
- 29 <u>(4) iHub area means the geographical area in this state in which an</u>
- 30 <u>iHub will operate</u>. An iHub area shall be located within:
- 31 (a) An economic redevelopment area; or

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1 (b) An enterprise zone designated pursuant to the Enterprise Zone

- 2 <u>Act;</u>
- 3 (5) iHub partner means an entity described in section 6 of this act
- 4 that collaborates with an iHub for purposes of driving economic growth
- 5 within an iHub area;
- 6 (6) Innovation hub or iHub means a private nonprofit corporation
- 7 that is designated by the director as an iHub; and
- 8 (7) Postsecondary educational institution means a two-year or four-
- 9 year college or university which is a member institution of an
- 10 accrediting body recognized by the United States Department of Education.
- 11 Sec. 4. The department shall designate innovation hubs within iHub
- 12 <u>areas to stimulate partnerships, economic development, and job creation</u>
- 13 by leveraging iHub partner assets to provide an innovation platform for
- 14 startup businesses, economic development organizations, business groups,
- 15 and venture capitalists. The iHub partner assets may include, but are not
- 16 <u>limited to, research parks, technology incubators, universities, and</u>
- 17 federal laboratories.
- 18 Sec. 5. (1) A private nonprofit corporation may apply to the
- 19 director to become designated as an iHub. Applications shall be submitted
- 20 on or after November 1, 2022, and before June 1, 2023. The application
- 21 <u>shall include</u>, but not be limited to, the following:
- 22 (a) A statement of purpose;
- 23 (b) A signed statement of cooperation and a description of the roles
- 24 and relationships of each iHub partner;
- (c) A clear explanation and map conveying the iHub area;
- 26 (d) A clearly identified central location for the iHub, which shall
- 27 be a physical location;
- 28 (e) A complete budget, including a description of secured funds,
- 29 pending funds, and potential future funding sources;
- 30 (f) A clearly articulated iHub management structure and plan, which
- 31 may include a description of the capabilities, qualifications, and

1 experience of the proposed management team, team leaders, or key

- 2 personnel who are critical to achieving the proposed objectives;
- 3 (g) A list of iHub assets and resources;
- 4 (h) A clearly articulated industry focus area of the iHub, including
- 5 industry sectors or other targeted areas for development and growth;
- 6 (i) A list of specific resources available to support and guide
- 7 startup companies;
- 8 (j) A five-year plan, which shall include a clearly articulated list
- 9 of goals to be achieved with the designation of the iHub;
- 10 (k) Defined performance standards agreed upon by the applicant and
- 11 <u>the proposed iHub partners, which may include expectations for job</u>
- 12 <u>development and business creation;</u>
- (1) Evaluation procedures that will be used to measure the level of
- 14 <u>achievement for each stated goal;</u>
- 15 (m) A plan for sustainability;
- 16 (n) Demonstrated experience with innovation programs, such as
- involvement with technology commercialization;
- (o) Evidence of community engagement and support; and
- 19 <u>(p) An application fee of one thousand dollars. The director shall</u>
- 20 remit all application fees received under this section to the State
- 21 <u>Treasurer for credit to the Innovation Hub Cash Fund.</u>
- 22 (2) The department shall establish a weighted scoring system to
- 23 evaluate applications for iHub designations. Such weighted scoring system
- 24 shall consider, at a minimum:
- 25 (a) Whether the iHub is committed to serving underrepresented
- 26 communities in the proposed iHub area;
- 27 <u>(b) Whether the iHub has a plan for marketing and outreach to</u>
- 28 underrepresented communities in the proposed iHub area;
- 29 <u>(c) Whether the iHub has signed statements of cooperation with at</u>
- 30 <u>least three proposed iHub partners; and</u>
- 31 (d) The quality of the iHub's five-year plan.

1 (3) The director shall determine whether or not to approve the

- 2 <u>requested iHub designation by no later than July 1, 2023. Each iHub</u>
- 3 <u>designation shall be for a term of five years.</u>
- 4 (4) The iHub designation shall not be official until a memorandum of
- 5 understanding is entered into by the applicant and the director. The
- 6 memorandum of understanding shall include the goals and performance
- 7 standards identified in the application and other related requirements as
- 8 determined by the director.
- 9 <u>(5) An iHub area may overlap with another iHub area if there is a</u>
- 10 clear distinction between the industry focus areas of the iHubs involved.
- 11 (6) The department shall set guidelines for approval, designation,
- 12 <u>operation</u>, and reporting of iHubs.
- 13 (7) An iHub shall annually report to the director on its progress in
- 14 meeting the goals and performance standards as described in the iHub
- 15 application and the implementing memorandum of understanding with the
- 16 <u>director</u>. The report shall also include information regarding the number
- 17 <u>of businesses served, the number of jobs created, and the amount of funds</u>
- 18 <u>raised by the iHub. The director shall annually post the information from</u>
- 19 these reports on the department's website and provide notice to the
- 20 Governor and the Legislature that the information is available on the
- 21 website.
- 22 Sec. 6. (1) An iHub shall form a collaborative relationship,
- 23 through a signed statement of cooperation, with at least three iHub
- 24 partners. An iHub partner may be any of the following:
- 25 (a) A postsecondary educational institution;
- 26 <u>(b) A bank or other financial institution;</u>
- 27 (c) A municipal economic development division or department;
- 28 <u>(d) A nonprofit economic development corporation;</u>
- 29 <u>(e) A federal government entity or agency focused on economic</u>
- 30 <u>development;</u>
- 31 (f) An inland port authority created pursuant to the Municipal

- 1 Inland Port Authority Act;
- 2 (g) A business support organization, including a workforce
- 3 development or training organization, an incubator or a business
- 4 accelerator, a business technical assistance provider, a chamber of
- 5 commerce, or a networking organization that supports innovation;
- 6 (h) An educational consortium, including technology transfer
- 7 representatives;
- 8 (i) A venture capital network, including angel investors; or
- 9 (j) A business foundation, innovation foundation, science
- 10 <u>foundation</u>, <u>laboratory</u> <u>research</u> <u>institution</u>, <u>federal</u> <u>laboratory</u>, <u>or</u>
- 11 <u>research and development facility.</u>
- 12 (2) The department may allow an entity not listed in subsection (1)
- 13 of this section to serve as an iHub partner if the department finds that
- 14 such entity is related to the goals of the iHub.
- 15 (3) An iHub's board of directors shall include a representative of
- 16 each iHub partner that has signed a statement of cooperation with the
- 17 iHub.
- 18 Sec. 7. Before an official designation as an iHub, the applicant
- 19 <u>shall self-certify that the iHub and its iHub partners are current in the</u>
- 20 payment of all state and local taxes owed.
- 21 Sec. 8. (1) An iHub may do all of, but shall not be limited to, the
- 22 <u>following:</u>
- 23 <u>(a) Provide counseling and technical assistance to entrepreneurs,</u>
- 24 either by direct or indirect services, in the following areas:
- (i) The legal requirements for starting a business;
- (ii) Entrepreneurial business planning and management;
- 27 (iii) Financing and the use of credit;
- 28 (iv) Marketing for small businesses;
- 29 <u>(v) Tax education;</u>
- 30 (vi) Financial account management, bookkeeping, and budgeting;
- 31 (vii) Leadership development;

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- 1 (viii) Insurance needs and requirements;
- 2 (ix) Sources for grant funding and how to apply for such grants;
- 3 (x) Financial literacy education;
- 4 (xi) Permit and licensing requirements; and
- 5 (xii) Government procurement processes;
- 6 (b) Conduct business workshops, seminars, and conferences with local
- 7 partners including, but not limited to, universities, community colleges,
- 8 local governments, state and federal service providers, private industry,
- 9 workforce investment boards and agencies, small business development
- 10 centers, microenterprise development organizations, small business
- 11 <u>service agencies, economic development organizations, and chambers of</u>
- 12 <u>commerce;</u>
- 13 (c) Facilitate partnerships between innovative startup businesses,
- 14 research institutions, and venture capitalists or financial institutions;
- 15 (d) Provide the following for entrepreneurs:
- 16 (i) Housing;
- 17 (ii) Retail space;
- 18 (iii) Commercial kitchens;
- 19 (iv) Community spaces;
- 20 <u>(v) Coworking spaces; and</u>
- 21 (e) Make loans and award grants to entrepreneurs.
- 22 (2) An iHub shall, to the extent feasible, do all of the following:
- 23 (a) Work in close collaboration with the activities of the
- 24 department as its primary statewide partner; and
- 25 (b) Coordinate activities with community colleges, universities, and
- other state economic and workforce development programs.
- 27 Sec. 9. (1) The Innovation Hub Cash Fund is created. The fund shall
- 28 be administered by the department and shall consist of application fees
- 29 received under section 5 of this act, funds transferred by the
- 30 Legislature, and any other money as determined by the Legislature.
- 31 (2) The fund shall be used by the department for purposes of

1 carrying out the Nebraska Innovation Hub Act. Any money in the fund

- 2 <u>available</u> for investment shall be invested by the state investment
- 3 officer pursuant to the Nebraska Capital Expansion Act and the Nebraska
- 4 State Funds Investment Act.
- 5 Sec. 10. <u>The director may adopt and promulgate rules and</u>
- 6 regulations to carry out the Nebraska Innovation Hub Act.
- 7 Sec. 11. <u>Sections 11 to 16 of this act shall be known and may be</u>
- 8 cited as the Small Business Assistance Act.
- 9 Sec. 12. For purposes of the Small Business Assistance Act:
- 10 (1) Department means the Department of Economic Development; and
- 11 (2) Small business means a business with five or fewer employees.
- 12 Sec. 13. (1) The department shall create and administer a grant
- 13 program to:
- 14 <u>(a) Provide grants of up to twenty-five thousand dollars to</u>
- 15 individuals looking to start a small business. An individual shall be
- 16 <u>eligible for a grant under this subdivision if the following requirements</u>
- 17 are met:
- 18 <u>(i) The individual earned no more than fifty-five thousand dollars</u>
- in the most recently completed calendar year;
- 20 <u>(ii) The individual has a personal net worth of no more than two</u>
- 21 <u>hundred thousand dollars, excluding the individual's primary residence;</u>
- 22 and
- 23 (iii) The individual does not have an ownership interest in any
- 24 other business; and
- 25 (b) Provide grants of up to twelve thousand five hundred dollars to
- 26 individuals who own a small business that has been in existence for no
- 27 <u>more than five years. An individual shall be eligible for a grant under</u>
- 28 this subdivision if the following requirements are met:
- 29 (i) The gross revenue of the small business has grown by no more
- 30 than twenty-five percent over the most recently completed calendar year;
- 31 (ii) The individual has a personal net worth of no more than two

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1 hundred thousand dollars, excluding the individual's primary residence;

- 2 and
- 3 (iii) The <u>individual does not have an ownership interest in any</u>
- 4 other business.
- 5 (2) The department shall contract with a private entity to provide
- 6 professional counseling services to individuals who are looking to start
- 7 a small business or who have started a small business within the previous
- 8 five years. Such counseling services shall be in the following areas:
- 9 <u>(i) Accounting and budgeting;</u>
- 10 <u>(ii) Tax return preparation;</u>
- 11 <u>(iii) Human resources;</u>
- 12 (iv) How to write a business plan;
- 13 <u>(v) Payroll processes;</u>
- 14 (vi) Financial planning and investments;
- 15 (vii) Debt management;
- 16 <u>(viii) Strategic planning;</u>
- 17 <u>(ix) Technology coaching; and</u>
- 18 <u>(x) Financial statement review.</u>
- 19 <u>(3) The private entity with which the department contracts under</u>
- 20 <u>subsection (2) of this section shall not have any other contracts with</u>
- 21 the state that involve the provision of services described in subsection
- 22 (2) of this section.
- 23 Sec. 14. (1) On or before October 1, 2024, and on or before October
- 24 1 of each even-numbered year thereafter, the department shall submit a
- 25 report to the Governor and the Legislature that includes, but is not
- 26 limited to:
- 27 (a) A description of the demand for grants and counseling services
- 28 under the Small Business Assistance Act from all geographic regions in
- 29 Nebraska;
- 30 (b) A listing of the grant recipients and the amounts of grants
- 31 awarded pursuant to the act in the previous two fiscal years;

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1 (c) A listing of the recipients of counseling services under the act

- 2 in the previous two fiscal years;
- 3 (d) The impact of the grants provided under the act, including
- 4 information on:
- 5 (i) The number of jobs created;
- 6 (ii) The economic impact on the area where the grant recipient is
- 7 located;
- 8 (iii) The impact on state and local tax revenues; and
- 9 (iv) The types of businesses created, listed by industry.
- 10 (2) The report submitted to the Legislature shall be submitted
- 11 <u>electronically.</u>
- 12 (3) The department may require the private entity described in
- 13 section 13 of this act and any recipients of grants or counseling
- 14 services to provide periodic reports and information to enable the
- 15 department to fulfill the requirements of this section.
- 16 (4) The report shall contain no information that is protected by
- 17 state or federal confidentiality laws.
- 18 Sec. 15. <u>The department may adopt and promulgate rules and</u>
- 19 regulations to carry out the Small Business Assistance Act.
- 20 Sec. 16. <u>It is the intent of the Legislature to appropriate five</u>
- 21 million dollars to the department each fiscal year to carry out the Small
- 22 Business Assistance Act.