## LEGISLATURE OF NEBRASKA

## ONE HUNDRED FIRST LEGISLATURE

FIRST SESSION

## LEGISLATIVE BILL 571

Introduced by Pahls, 31.

Read first time January 21, 2009

Committee: Banking, Commerce and Insurance

A BILL

- 1 FOR AN ACT relating to consumer protection; to adopt the Guaranteed
- 2 Asset Protection Waiver Act; and to provide severability.
- 3 Be it enacted by the people of the State of Nebraska,

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1	Section 1. Sections 1 to 9 of this act shall be known and
2	may be cited as the Guaranteed Asset Protection Waiver Act.
3	Sec. 2. <u>(1) The purpose of the Guaranteed Asset</u>
4	Protection Waiver Act is to provide a framework within which
5	guaranteed asset protection waivers are defined and may be offered
6	within this state.
7	(2) The act does not apply to:
8	(a) An insurance policy offered by an insurer under the
9	insurance laws of this state; or
10	(b) A debt cancellation or debt suspension contract being
11	offered in compliance with 12 C.F.R. part 37 or 12 C.F.R. part 721
12	or other federal law as such part or law existed on the effective
13	date of this act.
14	(3) Guaranteed asset protection waivers governed under
15	this section are not insurance and are exempt from the insurance
16	laws of this state. Persons marketing, selling, or offering to
17	sell guaranteed asset protection waivers to borrowers that comply
18	with this section are exempt from this state's insurance licensing
19	requirements.
20	Sec. 3. For purposes of the Guaranteed Asset Protection
21	Waiver Act:
22	(1) Administrator means a person, other than an insurer
23	or creditor that performs administrative or operational functions
24	pursuant to guaranteed asset protection waiver programs;
25	<u>(2) Borrower means a debtor, retail buyer, or lessee,</u>

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under a finance agreement; 1 2 (3) Creditor means: 3 (a) The lender in a loan or credit transaction; 4 (b) The lessor in a lease transaction; 5 (c) Any retail seller of motor vehicles that provides 6 credit to retail buyers of such motor vehicles, if such entities 7 comply with the provisions of this section; 8 (d) The seller in commercial retail installment 9 transactions; or 10 (e) The assignees of any of the foregoing to whom the 11 credit obligation is payable; 12 (4) Finance Agreement means a loan, lease, or retail 13 installment sales contract for the purchase or lease of a motor 14 vehicle; 15 (5) Free look period means the period of time from the 16 effective date of the guaranteed asset protection waiver until the 17 date the borrower may cancel the contract without penalty, fees, or 18 costs to the borrower. This period of time must not be shorter than 19 thirty days; 20 (6) Guaranteed asset protection waiver means a 21 contractual agreement wherein a creditor agrees, for a separate 22 charge, to cancel or waive all or part of amounts due on a 23 borrower's finance agreement in the event of a total physical damage loss or unrecovered theft of the motor vehicle, which 24

25 agreement must be part of, or a separate addendum to, the finance

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1 agreement; 2 (7) Insurer means an insurance company license, 3 registered or otherwise authorized to do business under the 4 insurance laws of this state; 5 (8) Motor vehicle means self-propelled or towed vehicles 6 designed for personal or commercial use, including, but not limited to, automobiles, trucks, motorcycles, recreational vehicles, all 7 8 terrain vehicles, snowmobiles, campers, boats, personal watercraft, 9 and motorcycle, boat, camper, and personal watercraft trailers; and 10 (9) Person includes an individual, company, association, 11 organization, partnership, business trust, corporation, and every 12 form of legal entity. 13 Sec. 4. (1) Guaranteed asset protection waivers may be 14 offered, sold, or provided to borrowers in this state in compliance 15 with the Guaranteed Asset Protection Act. 16 (2) Guaranteed asset protection waivers may, at the option of the creditor, be sold for a single payment or may be 17 18 offered with a monthly or periodic payment option. 19 (3) Notwithstanding any other provision of law, any cost 20 to the borrower for a guaranteed asset protection waiver entered 21 into in compliance with the federal Truth in Lending Act, 15 U.S.C. 22 1601 et seq. and its implementing regulations, as such act and 23 regulations existed on the effective date of this act, shall be 24 separately stated and is not to be considered a finance charge or

25 <u>interest.</u>

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1	(4) A retail seller shall insure its guaranteed asset
2	protection waiver obligations under a contractual liability or
3	other insurance policy issued by an insurer. A creditor, other
4	than a retail seller, may insure its guaranteed asset protection
5	waiver obligations under a contractual liability policy or other
6	such policy issued by an insurer. Any such insurance policy may
7	be directly obtained by a creditor, retail seller, or may be
8	procured by an administrator to cover a creditor's or retail
9	seller's obligations. However, retail sellers that are lessors on
10	motor vehicles are not required to insure obligations related to
11	guaranteed asset protection waivers on such lease vehicles.
12	(5) The guaranteed asset protection waiver remains a part
13	of the finance agreement upon the assignment, sale, or transfer of
14	such finance agreement by the creditor.
15	(6) Neither the extension of credit, the term of credit,
16	nor the term of the related motor vehicle sale or lease may be
17	conditioned upon the purchase of a guaranteed asset protection
18	waiver.
19	(7) Any creditor that offers a guaranteed asset
20	protection waiver must report the sale of, and forward funds
21	received on, all such waivers to the designated party, if any, as
22	prescribed in any applicable administrative services agreement,
23	contractual liability policy, other insurance policy, or other
24	specified program documents.

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25 (8) Funds received or held by a creditor or administrator

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and belonging to an insurer, creditor, or administrator, pursuant 1 2 to the terms of a written agreement, shall be held by such creditor 3 or administrator in a fiduciary capacity. 4 Sec. 5. (1) Contractual liability or other insurance 5 policies insuring guaranteed asset protection waivers shall state 6 the obligation of the insurer to reimburse or pay to the creditor 7 any sums the creditor is legally obligated to waive under the 8 guaranteed asset protection waivers issued by the creditor and 9 purchased or held by the borrower. 10 (2) Coverage under a contractual liability or other 11 insurance policy insuring a guaranteed asset protection waiver 12 shall also cover any subsequent assignee upon the assignment, sale, 13 or transfer of the finance agreement. 14 (3) Coverage under a contractual liability or other 15 insurance policy insuring a guaranteed asset protection waiver 16 shall remain in effect unless cancelled or terminated in compliance 17 with applicable insurance laws of this state. 18 (4) The cancellation or termination of a contractual 19 liability or other insurance policy shall not reduce the insurer's 20 responsibility for guaranteed asset protection waivers issued by 21 the creditor prior to the date of cancellation or termination and 22 for which premium has been received by the insurer. 23 Sec. 6. Guaranteed asset protection waivers shall 24 disclose, as applicable, in writing and in clear, understandable

25 language that is easy to read, the following:

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1	(1) The name and address of the initial creditor and the
2	borrower at the time of sale, and the identity of any administrator
3	if different from the creditor;
4	(2) The purchase price and the terms of the guaranteed
5	asset protection waiver, including without limitation, the
6	requirements for protection, conditions, or exclusions associated
7	with the guaranteed asset protection waiver;
8	(3) That the borrower may cancel the guaranteed asset
9	protection waiver within a free look period as specified in the
10	waiver, and will be entitled to a full refund of the purchase
11	price, so long as no benefits have been provided. In the event
12	benefits have been provided, the borrower may receive a full or
13	partial refund pursuant to the terms of the waiver;
14	(4) The procedure the borrower shall follow, if any, to
15	obtain guaranteed asset protection waiver benefits under the terms
16	and conditions of the waiver, including a telephone number and
17	address where the borrower may apply for waiver benefits;
18	(5) Whether or not the guaranteed asset protection waiver
19	is cancellable after the free look period and the conditions under
20	which it may be cancelled or terminated including the procedures
21	for requesting any refund due;
22	(6) That in order to receive any refund due in the event
23	of a borrower's cancellation of the guaranteed asset protection
24	waiver agreement or early termination of the finance agreement
25	after the free look period of the guaranteed asset protection

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waiver, the borrower, in accordance with terms of the waiver, shall 1 2 provide a written request to cancel to the creditor, administrator, 3 or such other party, within ninety days of the occurrence of the 4 event terminating the finance agreement; 5 (7) The methodology for calculating any refund of the 6 unearned purchase price of the guaranteed asset protection waiver 7 due, in the event of cancellation of the guaranteed asset 8 protection waiver or early termination of the finance agreement; 9 and 10 (8) That neither the extension of credit, the terms of 11 the credit, nor the terms of the related motor vehicle sale or 12 lease shall be conditioned upon the purchase of the guaranteed 13 asset protection waiver. 14 Sec. 7. (1) Guaranteed asset protection waiver agreements 15 may be cancellable or noncancellable after the free look period. Guaranteed asset protection waivers shall provide that if a 16 17 borrower cancels a waiver within the free look period, the borrower will be entitled to a full refund of the purchase price, so long 18 19 as no benefits have been provided. In the event benefits have 20 been provided, the borrower may receive a full or partial refund 21 pursuant to the terms of the waiver. 22 (2) In the event of a borrower's cancellation of the 23 guaranteed asset protection waiver or early termination of the 24 finance agreement, after the agreement has been in effect beyond

25 the free look period, the borrower may be entitled to a refund of

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any unearned portion of the purchase price of the waiver unless 1 2 the waiver provides otherwise. In order to receive a refund, the 3 borrower, in accordance with any applicable terms of the waiver, must provide a written request to the creditor, administrator, 4 5 or other party, within ninety days of the event terminating the 6 finance agreement. 7 (3) If the cancellation of a guaranteed asset protection 8 waiver occurs as a result of a default under the finance agreement 9 or the repossession of the motor vehicle associated with the 10 finance agreement, or any other termination of the finance 11 agreement, any refund due may be paid directly to the creditor 12 or administrator and applied as set forth in subsection (4) of this 13 section. 14 (4) Any cancellation refund under this section may be 15 applied by the creditor as a reduction of the amount owed under the finance agreement, unless the borrower can show that the finance 16 17 agreement has been paid in full. Sec. 8. Subsection (3) of section 4 of this act and 18 19 sections 6 and 9 of this act are not applicable to a guaranteed 20 asset protection waiver offered in connection with a lease or 21 retail installment sale associated with a commercial transaction. 22 Sec. 9. The Attorney General may take action which is

23 <u>necessary or appropriate to enforce the provisions of this section</u>
24 <u>and to protect guaranteed asset protection waiver holders in</u>
25 <u>this state. After proper notice and opportunity for hearing, the</u>

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## 1 Attorney General may:

2 (1) Order the creditor, administrator, or any other 3 person not in compliance with the Guaranteed Asset Protection 4 Act to cease and desist from further guaranteed asset protection 5 waiver-related operations which are in violation of this section; 6 and 7 (2) Impose a penalty of not more than five hundred 8 dollars per violation and no more than ten thousand dollars in the

9 aggregate for all violations of similar nature. For purposes of 10 the act, violations shall be of a similar nature if the violation 11 consists of the same or similar course of conduct, action, or 12 practice, irrespective of the number of times the conduct, action, 13 or practice which is determined to be a violation of the act 14 occurred.

15 Sec. 10. If any section in this act or any part of any 16 section is declared invalid or unconstitutional, the declaration 17 shall not affect the validity or constitutionality of the remaining 18 portions.

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