

you to give me a loin cloth or a G-string? You would ask for what it is that you want and then they might bargain you down from that point. So if we submit this to the public and it becomes crystal clear that they think it's too much, then we would offer another proposal tailored to what they said they would give us and then we would take it a step at a time. But if we started out with the minimum item and the public quickly went for it, then they are going to look with suspicion at anything we bring within the next 12 to 20 years.

SENATOR SCHELLPEPER: Well,...

SENATOR CHAMBERS: So I think we should try for the top first.

SENATOR SCHELLPEPER: You don't have to sell me, I mean, I think...

SENATOR CHAMBERS: Okay.

SENATOR SCHELLPEPER: ...we deserve it, but I just don't think the voters of this state are going to say, yes, we're going to give you retirement, we're going to give you insurance. I think they will give us one, but I don't think they will give us both. And that's why I would sooner go after one than I would both of them. You know, you don't have to sell me because I...

SENATOR CHAMBERS: Okay.

SENATOR SCHELLPEPER: ...I know what I'm worth,...

SENATOR CHAMBERS: Good.

SENATOR SCHELLPEPER: ...but I think a lot of people don't that are out there that are voters. So,...

SENATOR CHAMBERS: And, Senator Schellpeper, if we don't tell them what we're worth, you know nobody else is going to.

SENATOR SCHELLPEPER: Well, you're probably right, but I'm just warning you, I don't think the voters are going to approve both of them. Thank you.

SPEAKER WITHEM: Thank you, Senator Schellpeper. Under the south balcony, from Norfolk, guests of Senator Day, we have Lisa Walters, Alyssa and Jared Walters, Tory Bensch, Randy Walters,