LEGISLATIVE BILL 458

Approved by the Governor May 13, 2015

Introduced by Kolterman, 24; Howard, 9.

A BILL FOR AN ACT relating to insurance; to amend sections 44-3903, 44-3910, 44-4047, and 44-4052, Reissue Revised Statutes of Nebraska; to authorize limited lines travel insurance producer licenses; to harmonize provisions; and to repeal the original sections.

Be it enacted by the people of the State of Nebraska,

Section 1. Section 44-3903, Reissue Revised Statutes of Nebraska, is amended to read:

- 44-3903 Sections 44-3901 to 44-3908 shall not apply to the following persons:
- (1) Licensees for whom an examination is not required under the laws of this state;
- (2) Licensees who sell or consult only in the areas of credit life insurance and credit accident and health insurance; and
- (3) Licensees who sell or consult only in the area of travel insurance; <u>and</u>
- $(4\ 3)$ Licensees holding such limited or restricted licenses as the
- director may exempt.
 Sec. 2. Section 44-3910, Reissue Revised Statutes of Nebraska, is amended
- 44-3910 The prelicensing education requirements of section 44-3909 shall not apply to an individual who, at the time of application for an insurance producer license:
- (1) Is applying for qualification for the life insurance line of authority and has the certified employee benefit specialist designation, the chartered financial consultant designation, the certified insurance counselor designation, the certified financial planner designation, the chartered life underwriter designation, the fellow life management institute designation, or
- the Life Underwriter Training Council fellow designation;

 (2) Is applying for qualification for the accident and health or sickness insurance line of authority and has the registered health underwriter designation, the certified employee benefit specialist designation, the registered employee benefit consultant designation, or the health insurance associate designation;
- (3) Is applying for qualification for the property insurance, casualty insurance, or personal lines property and casualty insurance line of authority and has the accredited advisor in insurance designation, the associate in risk management designation, the certified insurance counselor designation, or the chartered property and casualty underwriter designation;
- (4) Is applying for a limited lines travel insurance producer license pursuant to section 5 of this act;
- $(\underline{5}$ 4) Has a college degree with a concentration in insurance from an accredited educational institution;
 - $(\underline{6}\ 5)$ Is an individual described in section 44-4056 or 44-4058; or
- $(\underline{7}$ 6) Is a person who the director may exempt pursuant to a rule or regulation adopted and promulgated pursuant to the Administrative Procedure Act.
- Sec. 3. Section 44-4047, Reissue Revised Statutes of Nebraska, is amended to read:
- 44-4047 Sections 44-4047 to 44-4067 <u>and section 5 of this act</u> shall be
- known and may be cited as the Insurance Producers Licensing Act. Sec. 4. Section 44-4052, Reissue Revised Statutes of Nebraska, is amended
- 44-4052 (1) A resident individual applying for an insurance producer license shall pass a written examination unless exempt pursuant to section 44-4056 or section 5 of this act. The examination shall test the knowledge of the individual concerning the lines of authority for which application is made, the duties and responsibilities of an insurance producer, and the insurance laws, rules, and regulations of this state. Examinations required by this section shall be developed and conducted under rules and regulations adopted and promulgated by the director.
- (2) The director may make arrangements, including contracting with an outside testing service, for administering examinations and collecting the nonrefundable fee set forth in section 44-4064.

 (3) Each individual applying for an examination shall remit a nonrefundable fee as prescribed by the director as set forth in section
- 44-4064.
- (4) An individual who fails to appear for the examination as scheduled or fails to pass the examination shall reapply for an examination and remit all required fees and forms before being rescheduled for another examination.
 - (1) For purposes of this section:
- (a) Limited lines travel insurance producer means a licensed insurance producer, including a limited lines producer, who is designated by an insurer

LB458 2015

as the travel insurance supervising entity;

- (b) Offer and disseminate means to provide general information about travel insurance, including a description of the coverage and price, as well as processing the application, collecting premiums, and performing other nonlicensable activities permitted by the state;
- (c) Travel insurance means insurance coverage for personal risks incident to planned travel, including interruption or cancellation of a trip or event, loss of baggage or personal effects, damages to accommodations or rental vehicles, and sickness, accident, disability, or death occurring during travel. Travel insurance does not include major medical plans that provide comprehensive medical protection for travelers with trips lasting six months or longer, including those working overseas as an expatriate or as deployed military personnel; and
- (d) Travel retailer means a business entity that makes, arranges, or offers travel services and that offers and disseminates travel insurance as a service to its customers on behalf of and under the direction of a limited <u>lines travel insurance producer.</u>
- (2)(a) The director may issue a limited lines travel insurance producer license to an individual or business entity that authorizes the limited lines travel insurance producer to sell, solicit, or negotiate travel insurance through a licensed insurer in a form and manner prescribed by the director.
- (b) A travel retailer, its employees, and its authorized representatives offer and disseminate travel insurance as a service to the travel retailer's customers, on behalf of and under the direction of an individual or a business entity that holds a limited lines travel insurance producer license. In doing so, the travel retailer must provide to prospective purchasers of <u>travel insurance:</u>
- (i) A description of the material terms or the actual material terms of the insurance coverage;
- (ii) A description of the process for filing a claim; (iii) A description of the review or cancellation process for the travel insurance policy; and
- (iv) The identity and contact information of the insurer and limited lines travel insurance producer.
- (c) At the time of licensure, the limited lines travel insurance producer shall establish and maintain a register of each travel retailer that offers travel insurance on the limited lines travel insurance producer's behalf on a form prescribed by the director. The limited lines travel insurance producer must maintain and update the register annually and include: The name, address, and contact information of each travel retailer; the name, address, and contact information of an officer or person who directs or controls the travel retailer's operations; and the travel retailer's federal tax identification number. The limited lines travel insurance producer must submit the register to the director upon request. The limited lines travel insurance producer must also certify that the travel retailer registered is not in violation of 18 U.S.C. 1033.
- (d) The limited lines travel insurance producer must designate one of employees who is a licensed individual producer as the person responsible for the limited lines travel insurance producer's compliance with the travel insurance laws, rules, and regulations of the state.
- (e) The limited lines travel insurance producer shall require each employee and authorized representative of the travel retailer whose duties include offering and disseminating travel insurance to receive a program of instruction or training, which may be subject to review by the director. The training material must include, at minimum, instructions on the types of insurance offered, ethical sales practices, and required disclosures to prospective customers.
- (3) A limited lines travel insurance producer and those registered under license are exempt from the examination requirements in section 44-4052, the prelicensing education requirements in sections 44-3909 to 44-3913, and the continuing education requirements in sections 44-3901 to 44-3908.
- (4) Any travel retailer offering or disseminating travel insurance shall make brochures or other written materials available to prospective purchasers <u>that:</u>
- (a) Provide the identity and contact information of the insurer and the <u>limited lines travel insurance producer;</u>
- (b) Explain that the purchase of travel insurance is not required in order to purchase any other product or service from the travel retailer; and
- (c) Explain that an unlicensed travel retailer is permitted to provide general information about the insurance offered by the travel retailer, including a description of the coverage and price, but is not qualified or authorized to answer technical questions about the terms and conditions of the insurance offered by the travel retailer or to evaluate the adequacy of the <u>customer's existing insurance coverage.</u>
 (5) A travel retailer's employee or authorized representative who is not
- licensed as an insurance producer may not:
- (a) Evaluate or interpret the technical terms, benefits, or conditions of the offered travel insurance coverage;
- (b) Evaluate or provide advice concerning a prospective purchaser's
- existing insurance coverage; or (c) Hold himself or herself out as a licensed insurer, licensed producer, insurance expert.
- (6) A travel retailer whose insurance-related activities, and those of its

LB458 LB458 2015 2015

employees and authorized representatives, are limited to offering and disseminating travel insurance on behalf of and under the direction of a limited lines travel insurance producer meeting the conditions stated in this section is authorized to receive related compensation for the services upon registration by the limited lines travel insurance producer.

- (7) Travel insurance may be provided under an individual policy or under a group or master policy.
- (8) The limited lines travel insurance producer is responsible for the acts of the travel retailer and shall use reasonable means to ensure that the travel retailer complies with this section.
- (9) The director may take disciplinary action against a limited lines travel insurance producer pursuant to section 44-4059.
- Sec. 6. Original sections 44-3903, 44-3910, 44-4047, and 44-4052, Reissue Revised Statutes of Nebraska, are repealed.