LEGISLATIVE BILL 198

Approved by the Governor February 26, 2015

Introduced by Williams, 36.

A BILL FOR AN ACT relating to insurance; to amend sections 44-3904, 44-3909, 44-4049, 44-4054, and 44-4055, Reissue Revised Statutes of Nebraska; to change prelicensing and continuing education requirements; to define terms; to authorize licenses for limited line pre-need funeral insurance; to harmonize provisions; and to repeal the original sections.

Be it enacted by the people of the State of Nebraska,

Section 1. Section 44-3904, Reissue Revised Statutes of Nebraska, is amended to read:

44-3904 (1)(a)(i) Licensees qualified to solicit property and casualty insurance shall be required to complete twenty-one hours of approved continuing education activities in each two-year period commencing before January 1, 2010. Licensees qualified to solicit life, accident and health or sickness, property, casualty, or personal lines property and casualty insurance shall be required to complete six hours of approved continuing education activities for each line of insurance, including each miscellaneous line, in which he or she is licensed in each two-year period commencing before January 1, 2010. Licensees qualified to solicit life, accident and health or sickness, property, casualty, or personal lines property and casualty insurance shall be required to complete twenty-one hours of approved continuing education activities in each two-year period commencing on or after January 1, 2010.

(ii) Licensees qualified to solicit only crop insurance shall be required

to complete three hours of approved continuing education activities in each

two-year period.

- (iii) Licensees qualified to solicit only limited line pre-need funeral insurance shall be required to complete (A) three hours of approved continuing education activities in each two-year period if such licensee holds a license as a funeral director and embalmer under the Funeral Directing and Embalming Practice Act or (B) six hours of approved continuing education activities in each two-year period if such licensee does not hold a license as a funeral director and embalmer under the Funeral Directing and Embalming Practice Act.
- $(iv\ iii)$ Licensees qualified to solicit any lines of insurance other than those described in subdivisions (i), (ii), and (iii) and (ii) of subdivision (a) of this subsection shall be required to complete six hours of approved continuing education activities in each two-year period for each line of insurance, including each miscellaneous line, in which he or she is licensed. Licensees qualified to solicit variable life and variable annuity products shall not be required to complete additional continuing education activities because the licensee is qualified to solicit variable life and variable annuity products.
- (b) Licensees who are not insurance producers shall be required to complete twenty-one hours of approved continuing education activities in each two-year period commencing on or after January 1, 2000.

 (c) In each two-year period, every licensee shall furnish evidence to the director that he or she has satisfactorily completed the hours of approved continuing education activities required under this subsection for each line of insurance in which he or she is licensed as a resident insurance producer, except that no licensee shall be required to complete more than twenty-four cumulative hours required under this subsection in any two-year period two-year period commencing on or after January 1, 2000.

 (d) A licensee shall not repeat a continuing education activity for credit
- within a two-year period.
- (2) In each two-year period, licensees required to complete approved continuing education activities under subsection (1) of this section shall, in addition to such activities, be required to complete three hours of approved
- continuing education activities on insurance industry ethics.

 (3) When the requirements of this section have been met, the licensee shall furnish to the department evidence of completion for the current two-year period.
- Sec. 2. Section 44-3909, Reissue Revised Statutes of Nebraska, is amended to read:
- 44-3909 Except as otherwise provided by the Insurance Producers Licensing Act, no individual shall be eligible to apply for a license as an insurance producer unless he or she has completed the following prelicensing education requirements:
- (1) An individual seeking a qualification for a license in the life insurance line shall complete at least six hours of education on insurance industry ethics in addition to fourteen hours of education in the area of life insurance:
- (2) An individual seeking a qualification for a license in the accident and health or sickness insurance line shall complete at least six hours of education on insurance industry ethics in addition to fourteen hours of education in the area of accident and health or sickness insurance;

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(3) An individual seeking a qualification for a license in the property insurance line shall complete at least six hours of education on insurance industry ethics in addition to fourteen hours of education in the area of property insurance;

(4) An individual seeking a qualification for a license in the casualty insurance line shall complete at least six hours of education on insurance industry ethics in addition to fourteen hours of education in the area of casualty insurance;
(5) An individual seeking a qualification for a license in the personal

lines property and casualty insurance line shall complete at least six hours of education on insurance industry ethics in addition to fourteen hours of education in the area of personal lines property and casualty insurance;

(6) An individual seeking a qualification for a license in the title insurance line shall complete at least six hours of education on insurance industry ethics in addition to six hours of education in the area of title insurance;—and

(7) An individual seeking a qualification for a license in the crop insurance line shall complete at least three hours of education on insurance industry ethics in addition to three hours of education in the area of crop insurance; and -

(8) An individual seeking a qualification for a license to sell limited line pre-need funeral insurance shall complete at least three hours of education on insurance industry ethics in addition to (a) three hours of education in the area of life insurance if such individual holds a license as a funeral director and embalmer under the Funeral Directing and Embalming Practice Act or (b) five hours of education in the area of life insurance if <u>such individual does not hold a license as a funeral director and embalmer</u> <u>under the Funeral Directing and Embalming Practice Act.</u>

Sec. 3. Section 44-4049, Reissue Revised Statutes of Nebraska, is amended to read:

44-4049 For purposes of the Insurance Producers Licensing Act:

(1) Business entity means a corporation, association, partnership, limited liability company, limited liability partnership, or other legal entity; (2) Director means the Director of Insurance;

- (3) Home state means the state in which an insurance producer maintains his or her principal place of residence or principal place of business and is licensed to act as an insurance producer;
 - (4) Insurance has the same meaning as in section 44-102;
- (5) Insurance producer or producer has the same meaning as in section 44-103;

(6) Insurer has the same meaning as in section 44-103;(7) License means a document issued by the director authorizing a person to act as an insurance producer for the lines of authority specified in the document. The license itself does not create any authority, actual, apparent, or inherent, in the holder to represent or commit an insurer;

(8) Limited line credit insurance includes credit life, credit disability, credit property, credit unemployment, involuntary unemployment, mortgage life, mortgage guaranty, mortgage disability, guaranteed automobile protection insurance, and any other form of insurance offered in connection with an extension of credit that is limited to partially or wholly extinguishing that credit obligation that the director determines should be designated a form of limited line credit insurance;

(9) Limited line credit insurance producer means a person who sells, solicits, or negotiates one or more forms of limited line credit insurance coverage to individuals through a master, corporate, group, or individual policy;

(10) Limited line pre-need funeral insurance means life insurance or a fixed annuity contract purchased by or on behalf of the insured solely to pay the costs of funeral services or funeral service merchandise to be purchased from a funeral home establishment or cemetery;

(11) Limited line pre-need funeral insurance producer means a person who sells, solicits, or negotiates limited line pre-need funeral insurance coverage to individuals;

 $(12\ 10)$ Limited lines insurance means any authority granted by the home state which restricts the authority of the license to less than the total authority prescribed in the associated major lines pursuant to subsection (1) of section 44-4054 or any line of insurance that the director may deem it necessary to recognize for the purposes of complying with subsection (5) of section 44-4055;

(13 11) Limited lines producer means a person authorized by the director

to sell, solicit, or negotiate limited lines insurance;

(14 12) Negotiate means the act of conferring directly with or offering advice directly to a purchaser or prospective purchaser of a particular contract of insurance concerning any of the substantive benefits, terms, or conditions of the contract, if the person engaged in that act either sells insurance or obtains insurance from insurers for purchasers;

 $(\underline{15}\ \underline{13})$ Person means any individual or business entity; $(\underline{16}\ \underline{14})$ Sell means to exchange a contract of insurance by any means, for money or its equivalent, on behalf of an insurance company;

 $(\underline{17}\ \underline{15})$ Solicit means attempting to sell insurance or asking or urging a person to apply for a particular kind of insurance from a particular company; $(\underline{18}\ \underline{16})$ State means a state of the United States, the District of Columbia, Puerto Rico, the United States Virgin Islands, or any territory or

insular possession subject to the jurisdiction of the United States;

 $(\underline{19}\ \underline{17})$ Terminate means the cancellation of the relationship between an insurance producer and the insurer or the termination of a producer's authority to transact insurance;

- $(\underline{20}\ \underline{18})$ Uniform application means the uniform application as prescribed by the director which conforms substantially to the uniform application for resident and nonresident producer licensing adopted by the National Association
- of Insurance Commissioners; and $(\underline{21}\ \underline{19})$ Uniform business entity application means the uniform business entity application as prescribed by the director which conforms substantially to the uniform business entity application for resident and nonresident business entities adopted by the National Association of Insurance Commissioners.
- Sec. 4. Section 44-4054, Reissue Revised Statutes of Nebraska, is amended to read:
- 44-4054 (1) Unless denied licensure pursuant to section 44-4059, a person who has met the requirements of sections 44-4052 and 44-4053 shall be issued an
- insurance producer license. An insurance producer may receive qualification for a license in one or more of the following lines of authority:

 (a) Life insurance coverage on human lives, including benefits of endowment and annuities, and may include benefits in the event of death or dismemberment by accident and benefits for disability income;
- (b) Accident and health or sickness, insurance coverage for sickness, bodily injury, or accidental death and may include benefits for disability income;
- (c) Property insurance coverage for the direct or consequential loss or damage to property of every kind;
 (d) Casualty insurance coverage against legal liability, including that
- for death, injury, or disability or damage to real or personal property;

 (e) Variable life and variable annuity products, insurance coprovided under variable life insurance contracts, and variable annuities; coverage
- (f) Limited line credit insurance;
 (g) Limited line pre-need funeral insurance;
 (h g) Personal lines property and casualty insurance coverage sold to individuals and families for primarily noncommercial purposes; and
 (i h) Any other line of insurance permitted under Nebraska laws, rules, or
- regulations.
- (2) An insurance producer license shall remain in effect unless revoked or suspended if the fee set forth in section 44-4064 is paid and education requirements for resident individual producers are met by the due date.
- (3) All business entity licenses issued under the Insurance Producers Licensing Act shall expire on April 30 of each year, and all producers licenses shall expire on the last day of the month of the producer's birthday in the first year after issuance in which his or her age is divisible by two. Such producer licenses may be renewed within the ninety-day period before their expiration dates. Business entity and producer licenses also may be renewed within the thirty day period offer their expiration dates. within the thirty-day period after their expiration dates upon payment of a late renewal fee as established by the director pursuant to section 44-4064 in addition to the applicable fee otherwise required for renewal of business entity and producer licenses as established by the director pursuant to such section. All business entity and producer licenses renewed within the thirty-day period after their expiration dates pursuant to this subsection shall be day period after their expiration dates pursuant to this subsection shall be deemed to have been renewed before their expiration dates.
- (4) The director may establish procedures for renewal of licenses by rule and regulation adopted and promulgated pursuant to the Administrative Procedure
- (5) An individual insurance producer who allows his or her license to lapse may, within twelve months from the due date of the renewal fee, reinstate the same license without the necessity of passing a written examination. Producer licenses reinstated pursuant to this subsection shall be issued only after payment of a reinstatement fee as established by the director pursuant to section 44-4064 in addition to the applicable fee otherwise required for renewal of producer licenses as established by the director pursuant to such section.
- (6) The director may grant a licensed insurance producer who is unable to comply with license renewal procedures due to military service or some other extenuating circumstance, including, but not limited to, a long-term medical disability, a waiver of those procedures. The director may grant a producer a waiver of any examination requirement or any other fine, fee, or sanction fee, or sanction imposed for failure to comply with renewal procedures.
- (7) The license shall contain the licensee's name, address, and personal
- identification number, the date of issuance, the lines of authority, the expiration date, and any other information the director deems necessary.

 (8) Licensees shall inform the director by any means acceptable to the director of a change of legal name or address within thirty days after the change. Any person failing to provide such notification shall be subject to a fine by the director of not more than five hundred dollars per violation, suspension of the person's license until the change of address is reported to the director or both the director, or both.
- (9) The director may contract with nongovernmental entities, including the National Association of Insurance Commissioners or any affiliates or subsidiaries that the National Association of Insurance Commissioners oversees, to perform any ministerial functions, including the collection of fees, related

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to producer licensing that the director may deem appropriate.

Sec. 5. Section 44-4055, Reissue Revised Statutes of Nebraska, is amended to read:

- 44-4055 (1) Unless denied licensure pursuant to section 44-4059, a nonresident person shall receive a nonresident insurance producer license if:
 (a) The person is currently licensed as a resident and in good standing in
- (a) The person is currently licensed as a resident and in good standing in his or her home state;
- (b) The person has submitted the proper request for licensure and has paid the fees required by section 44-4064;
- (c) The person has submitted or transmitted to the director the application for licensure that the person submitted to his or her home state, or in lieu of the same, a completed uniform application; and
- (d) The person's home state awards nonresident producer licenses to residents of this state on the same basis.
- (2) The director may verify the insurance producer's licensing status through the producer data base maintained by the National Association of Insurance Commissioners or its affiliates or subsidiaries.
- (3) A nonresident insurance producer who moves from one state to another state or a resident producer who moves from this state to another state shall file a change of address and provide certification from the new resident state within thirty days of the change of legal residence. No fee or license application is required for the filing of the change of address.
- within thirty days of the change of legal residence. No fee or license application is required for the filing of the change of address.

 (4) Notwithstanding any other provision of the Insurance Producers Licensing Act, a person licensed as a surplus lines insurance producer in his or her home state shall receive a nonresident surplus lines producer license pursuant to subsection (1) of this section. Except as to subsection (1) of this section, nothing in this section otherwise amends or supersedes any provision of the Surplus Lines Insurance Act.
- (5) Notwithstanding any other provisions of the Insurance Producers Licensing Act, a person licensed as a limited line credit insurance <u>producer</u>, a <u>limited line pre-need funeral insurance producer</u>, or other type of limited lines producer in his or her home state shall receive a nonresident limited lines insurance producer license, pursuant to subsection (1) of this section, granting the same scope of authority as granted under the license issued by the producer's home state.
- Sec. 6. Original sections 44-3904, 44-3909, 44-4049, 44-4054, and 44-4055, Reissue Revised Statutes of Nebraska, are repealed.